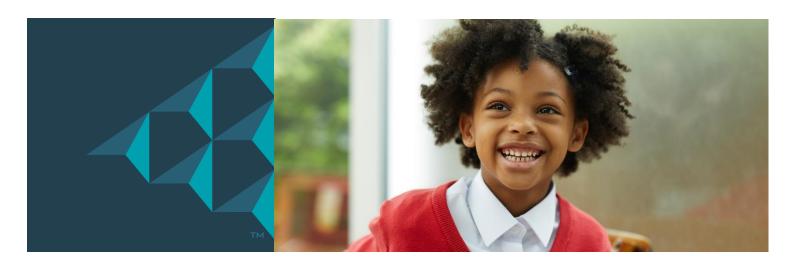
# A Correlation: NEW HAMPSHIRE Academic Standards and Junior Achievement Capstone Programs



Updated (2022) Common Core State Standards Included

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### Overview

The following correlation features the knowledge and skills that students are introduced to in JA Capstone Programs and how they correspond to the state Social Studies Framework. The correlation is not meant to be exhaustive, nor is it intended to infer that any one resource will completely address any given standard. It is designed to show how *JA BizTown*\* and *JA Finance Park*\* will enhance or complement efforts to meet educational standards. Alternate delivery methods, such as student self-guided, cover the same learning objectives for social studies standards and the JA Pathway Competencies. However, the varied implementation models may cause slight variation in English Language Arts and Mathematics correlations.

JA BizTown encompasses important elements of work readiness, entrepreneurship, and financial literacy, providing students with a solid foundation of business, economics, and free enterprise education. Through daily lessons, hands-on activities, and active participation in a simulated community designed to support differentiated learning styles, students develop a strong understanding of the relationship between what they learn in school and successful participation in an economy. JA BizTown helps prepare students for a lifetime of learning and academic achievement.

JA BizTown Adventures is an alternative (or supplement) to the simulated community experience when students do not have access to a facility. It provides the same great social studies, work readiness, entrepreneurship, and financial literacy concepts in an online self-guided format. JA BizTown Adventures can be easily used in remote implementation and independent study when combined with the student self-guided implementation of the JA BizTown curriculum. Both implementation options augment students' core curriculum in social studies, English language arts, and mathematics. Throughout the programs, students use critical-thinking skills to learn about key concepts as they explore and enhance their understanding of free enterprise.

JA Finance Park lessons address fundamental financial literacy and economic concepts, explore career interests and opportunities, and develop work-readiness skills. The lessons. culminate in a hands-on budgeting simulation that includes decisions related to income, expenses, savings, and credit.

The *JA Finance Park* program provides two curriculum levels: Entry Level and Advanced. The Entry Level curriculum is geared towards students who are new to personal finance or have never taken a financial literacy class. The JA Finance Park Advanced curriculum is geared towards high school students, and those with some prior knowledge of personal finances, allowing students a peek at their future financial decisions. All curriculum options provide educators a method of delivery that will best meet the needs of their students and culminate with a visit to JA Finance Park, a realistic on-site or mobile facility, where students engage with volunteers and put into practice what they've learned by developing a personal budget. JA Finance Park simulation is also available virtually in the classroom,

JA Finance Park Entry Level offers three implementations' options:

- Traditional classroom format educator-led presentation
- Project-Based Learning (PBL) format structured to include student group and independent work and a culminating project
- Student-self guided format designed for remote implementation and independent learning

JA Finance Park Advanced offers a teacher-led blended classroom curriculum with a number of optional self-guided extension activities.



	Standards	Other Standards	English Language Arts	Math
Unit 1: Financial Literacy			Grade 4	Grade 4
You must have money to spend			RI.4.3	4.NBT.3
money. Students need to understand			RI.4.4	4.NBT.4
this fundamental concept of earning			RI.4.5	
and spending if they are to grasp the importance of sound personal			RI.4.7	Grade 5
finance. This unit introduces students			SL.4.1	5.NBT.5
to bank services and practices that			SL.4.3	5.NBT.7
will help them to be successful in JA			L.4.4	
BizTown and in life.				Grade 6
Objectives:			Grade 5	6.NS.3
Students will:			RI.5.4	0.115.3
<ul> <li>Extrapolate services offered by</li> </ul>			RI.5.5	Mathematical
financial institutions			RI.5.7	Practices 4-6
Complete a bank account			SL.5.1	1-7
application  Demonstrate an ability to			L.5.1	
endorse a paycheck			L.5.3	
<ul> <li>Complete a deposit ticket</li> </ul>			L.5.4	
Maintain a check register			Grade 6	
correctly  Describe the consequences of			RI.6.7	
insufficient funds			SL.6.1	
<ul> <li>Write and sign checks</li> </ul>			SL.6.2	
<ul> <li>State the benefit of an interest- earning savings account</li> </ul>			L.6.1	
<ul> <li>Explain how money in a savings</li> </ul>			L.6.3	
account grows			L.6.4	
• Explore the differences between				
checks, debit cards, and credit cards				
<ul><li>Explain how money changes</li></ul>				
hands when a debit card is used				
Demonstrate use of a check				
register to record a debit purchase				
purchase				



Unit Description and Learning Objectives	Social Studies Standards	Other Standards	English Language Arts	Math
Unit 2: Community and			Grade 4	Grade 4
Economy			RI.4.7	4.MD.4
Students explore their role as citizens			W.4.8	
of a community. They are introduced to the concept of the circular flow of			SL.4.1	Grade 5
money and goods in an economy.			SL.4.2	5.MD.2
They define basic economic concepts			SL.4.3	
and discuss the impact of taxes and			L.4.1	Mathematical
philanthropy.			L.4.4	Practices 4-6
Objectives:			L.4.6	1
Students will:				2
Define various vocabulary terms			Grade 5	4
<ul> <li>Explain how good citizens have</li> </ul>			RI.5.7	
a sense of responsibility to			W.5.8	
others and to their community  Identify goods, services, and			SL.5.1	
resources (human, natural, and			SL.5.2	
capital)			SL.5.3	
<ul> <li>Demonstrate the circular flow of an economy</li> </ul>			L.5.1	
<ul> <li>Discover the function of</li> </ul>			L.5.4	
businesses in producing goods			L.5.6	
<ul><li>and services</li><li>Define scarcity and learn more</li></ul>				
about free enterprise			Grade 6	
<ul> <li>Identify the three basic</li> </ul>			R.6.7	
economic questions (what, how,			SL.6.1	
<ul><li>and for whom to produce)</li><li>Understand why people pay</li></ul>			SL.6.2	
taxes			L.6.1	
<ul> <li>Define gross pay and net pay</li> </ul>			L.6.4	
<ul> <li>Calculate tax by multiplying with decimals</li> </ul>			L.6.6	
Differentiate between public goods and services and private goods and services				



Unit Description and Learning Objectives	Social Studies Standards	Other Standards	English Language Arts	Math
Unit 3: Work Readiness			Grade 4	Grade 4
Citizens learn how their interests and skills can lead to exciting careers.			RI.4.4 SL.4.1	4.MD.4
They have an opportunity to assess			L.4.1	Grade 5
their own skills and interests and to			L.4.2	5.MD.2
see what kinds of jobs are available at <i>JA BizTown</i> . They have an			L.4.4	0.1.12.12
opportunity to fill out a job application and experience the job			L.4.6	Mathematical Practices 4-6
interview process.			Grade 5	2
Objectives:			RI.5.4	4-6
Students will:			SL.5.1	
<ul> <li>Recognize their interests and</li> </ul>			L.5.1	
skills			L.5.2	
<ul> <li>Explain the relevance of interests and skills in career</li> </ul>			L.5.4	
exploration and planning			L.5.6	
<ul> <li>Distinguish the differences</li> </ul>			Grade 6	
among the four primary career			SL.6.1	
types: people, ideas, data, and things			L.6.1	
<ul> <li>Categorize STEM careers into</li> </ul>			L.6.2	
different types			L6.4	
<ul> <li>Demonstrate appropriate workplace behaviors</li> </ul>			L.6.6	
<ul> <li>Define resume, job interview,</li> </ul>				
and applicant				
<ul> <li>Complete a job application</li> </ul>				
<ul> <li>Model appropriate business greetings</li> </ul>				
<ul><li>Demonstrate proper interview</li></ul>				
skills				



Unit Description and Learning Objectives	Social Studies Standards	Other Standards	English Language Arts	Math
Unit 4: Business Management			Grade 4	Grade 4
Unit 4: Business Management  Citizens prepare for their visit to JA  BizTown by working in business teams to learn about key factors in operating a business, such as teamwork, operation costs, pricing, and advertising.  Objectives:  Students will:  Describe costs associated with operating a business  Calculate business expenses  Use teamwork to create a paragraph that describes a business  Define selling price, revenue, and inventory  Describe factors that affect selling price  Explain the relationship between revenue, costs, and profit  Define advertising  Describe characteristics of effective advertising  Acknowledge how effective teamwork and cooperation enhance business teams  Appreciate how careful completion of details ensures a more successful JA  BizTown visit			Grade 4 W.4.1 W.4.2 W.4.4 SL.4.1 L.4.1 L.4.3 L.4.4 L.4.6 Grade 5 W.5.1 W.5.2 W.5.4 SL.5.1 L.5.3 L.5.4 L.5.6 Grade 6 W.6.1 W.6.4 SL.6.1 L.6.3	Grade 4 4.NBT.5 Grade 5 5.NBT.5 Grade 6 6.NS.2 6.NS.3 Mathematical Practices 4-6 1-7
			L.6.4 L.6.6	



Unit Description and Learning	Social Studies	Other	English	Math
Objectives	Standards	Standards	Language Arts	
Unit 5: Visit and Debrief Citizens participate in the JA BizTown simulation and then return to class for a debriefing lesson to ensure they have a well-rounded learning experience. The debrief lesson allows citizens to reflect on their JA BizTown experience and further identify the relevance of classroom learning to their future plans and goals.  Objectives: Students will:  Function in their job capacity at JA BizTown  Manage their personal finances and time  Carry out responsibilities of citizenship, such as voting and obeying laws  Evaluate team performance at JA BizTown  Explain the circular flow of economic activity  Describe how citizens use financial institutions  Describe how citizens work within a quality business			Grade 4 W.4.1 SL.4.1 SL.4.4 L.4.1 L.4.6 Grade 5 W.5.1 SL.5.1 L.5.6 Grade 6 W.6.1 SL.6.1 SL.6.4 L.6.1 L.6.4	Grade 5 5.NBT.5  Mathematical Practices 4-6 1-7



# JA Biz Town Adventures

Session Details	Financial Literacy Standards	Social Studies	Common Core ELA	Common Core Math
Adventure One: CEO  AS CEO students discover some of the responsibilities of running a business. They match their interests and skills to choose a corporation to lead, use the company's mission statement to make a strategic decision, explore market analysis to identify a target market, compare applicant resumes to make a hiring decision while considering the company budget, and compile a letter to encourage customers.  Objectives:  Students will:  Use knowledge of skills and interests to select a company Compare potential customers Identify target market Make a strategic decision Identify points in a mission statement Compare applicant resumes Make a budget-based decision Create a letter by making appropriate word choices			Grade 4 RI.4.1-5 RI.4.7,10 W.4.2b,2d,2e W.4.8 SL.4.3 L.4.4,6  Grade 5 RI.5.1-5 RI.5.7,10 W.5. 2b,2d,2e W.5.8 SL.5.3 L.5.4-6	4.oa.1 4.nbt.4
Adventure Two CFO  As CFO students make budget decisions following a decision-making process and mathematical formula. They determine how much to charge for their services and which companies' services offer the best value. They explore the need for cyber insurance to prevent online security breaches and review the company's mission statement.  Objectives:  Students will:  Use knowledge of skills and interests to select a company Deduct taxes to calculate net pay Determine price of items to make a profit using a formula Compare costs to make budget decisions Read terms and conditions to compare offers Evaluate proposals as part of a decision-making process			Grade 4  RI.4.1-5  RI.4.7,10  W.4.2b,2d,2e  W.4.8  SL.4.3  L.4.4,6  Grade 5  RI.5.1-5  RI.5.7,10  W.5. 2b,2d,2e  W.5.8  SL.5.3  L.5.4-6	4.0a.1 4.nbt.1-2 4.nbt.3 4.nbt.4-6 4.nf.5-6 5.nbt.1-2 5.nbt.4-5



# JA Biz Town Adventures

Session Details	Financial Literacy Standards	Social Studies	Common Core ELA	Common Core Math
Adventure Three: Marketing Director  As Marketing Director, students use their knowledge of skills and interests to choose a company to work for. They identify an idea for a new product or service and use a decision-making strategy to refine their idea, identify a target market, and plan an advertising campaign that is consistent with the business mission statement.  Objectives:  Students will:  Use knowledge of skills and interests to select a company  Identify an idea for a new product or service			Grade 4 RI.4.1-5 RI.4.7,8,10 SL.4.3 L.4.4,6 Grade 5 RI.5.1-5 RI.5.7,8,10 SL.5.3 L.5.4-6	4.oa.1 4.nbt.4 5.nbt.1-2
<ul> <li>Attempt to resolve solutions to customer pain points</li> <li>Identify characteristics of target markets</li> <li>Explore advertising avenues and marketing tools</li> <li>Plan a marketing campaign</li> <li>Compare cost effectiveness of different advertisements</li> </ul>				
Adventure Four: Sales Manager  Once the Sales manager chooses which company he or she will represent, they will be lead through decision making and problem-solving processes to make hiring and customer service decisions based on budget and work ethic parameters.  Objectives:  Students will:  Use knowledge of skills and interests to select a company Explore traits that convey good work ethic Compare resumes Use a decision-making process to make hiring decisions Use a problem-solving process to improve customer service			Grade 4 RI.4.1-5 RI.4.7,10 W.4.2b,2d,2e W.4.8 SL.4.3 L.4.4,6  Grade 5 RI.5.1-5 RI.5.7,10 W.5. 2b,2d,2e W.5.8 SL.5.3 L.5.4-6	4.oa.1 4.nbt.1-2 4.nbt.3 4.nbt.4-6 4.nf.5-6 5.nbt.1-2 5.nbt.4-5



# JA Biz Town Adventures

Session Details	Financial Literacy Standards	Social Studies	Common Core ELA	Common Core Math
Adventure Five: Consumer  As consumer, students make financial decisions and choices having to do with bank accounts and types of payments. They learn to keep a transaction register, calculate net pay, choose needs over wants, and set and re-evaluate a budget.  Objectives:  Students will:  Define gross pay and net pay and calculate net pay Identify services offered by financial institutions.  Explore a bank account application Identify parts of a transaction register Explain the importance of a savings account Explore the differences between checks, debit cards, and credit cards and other forms of electronic payments.  Explain how money changes hands when a debit card or electronic payment form is used. Demonstrate use of a transaction register to record a debit purchase. Distinguish between needs and wants Create a budget based on monthly income Use fixed costs and needs to make budget decisions Make shopping decisions based on budget and opportunity cost			Grade 4 RI.4.1-5 RI.4.7,10 SL.4.3 L.4.4,6 Grade 5 RI.5.1-5 RI.5.7,10 SL.5.3 L.5.4-6	4.oa.1 4.nbt.1-2 4.nbt.3 4.nbt.4 5.nbt.1-2



# JA Finance Park

Unit Description	Social Studies Standards	Other Standards (please specify)	English Language Arts	Math
Unit 1: Income  Students recognize the fundamental role that income plays in their personal finances and the factors that affect income and takehome pay. They discover how their decisions about education and careers impact their potential income and quality of life.  Objectives:			Grade 6 SL.6.1 L.6.1 L.6.3 L.6.4 Grade 7 SL.7.1 L.7.1 L.7.3 L.7.4 Grade 8	Grade 6 RP.6.3b NS.6.2 NS.6.3 NS.6.5 SP.6.1 SP.6.2 Grade 7 RP.7 R2.b NS.7.2
<ul> <li>Students will:</li> <li>Rate their interests, abilities, and values.</li> <li>Determine work preferences and match them to career choices</li> <li>Define taxes and explain their purpose and impact on income</li> <li>Figure net monthly income</li> </ul>			SL.8.1 L.8.1 L.8.3 L.8.4 <b>Grades 9-</b> <b>10</b> SL.9-10.1 L.9-10.1	NS.7.3 EE.7.1 EE.7.2
Unit 2: Saving, Investing and Risk Management  Students explore and compare saving and investing options as part of their overall financial planning. They also examine risk and how insurance may help protect savings from both planned and unplanned events.			Grade 6  RI.6.2 SL.6.1 L.6.1 L.6.3 L.6.4 Grade 7  RI.7.2 SL.7.1	Grade 6 RP.6.3b NS.6.2 NS.6.3 NS.6.5 SP.6.1 SP.6.2 Grade 7 RP.7
Objectives: Students will:  Identify the benefits of saving a portion of income for future use Explain short- and long-term saving options Explain some of the advantages and disadvantages of various saving and investing options Assess personal risk and risk management			L.7.1 L.7.3 L.7.4 <b>Grade 8</b> SL.8.1 L.8.3 L.8.4 <b>Grades 9-10</b> SL.9-10.1 L.9-10.1	R2.b NS.7.2 NS.7.3 EE.7.1 EE.7.2 SP.7.5



## JA Finance Park

Unit Description	Social Studies Standards	Other Standards	English Language Arts	Math
Unit 3: Debit and Credit			Grade 6	Grade 6
Students compare financial institutions and their services. Through discussion and a game activity, they weigh the advantages and disadvantages of debit and credit. Students also examine the role that credit scores and credit reporting have on personal finances.  Objectives:			SL.6.1 SL.6.2 Grades 9-10 L.9-10.1 L.9-10.4 Grades 11- 12 SL.11-12.1 L.11-12.1	RP.6.3b NS.6.2 NS.6.3 NS.6.5 <b>Grade 7</b> RP.7.R2.b NS.7.3 SP.7.5 <b>Grade 8</b>
Students will:			L.11-12.4	G.8 SP.8.2
Define financial institutions and identify the services they provide Examine debit and credit cards and their use Explain the benefits and common pitfalls of credit cards Explain the benefits of debit cards Explain the benefits of debit cards Define credit score and describe how it influences the ability to get credit and borrow money				
Unit 4: Budget+			Grade 6	Grade 6
Students recognize the importance of spending wisely to achieve financial success and the value of creating and maintaining a budget.  Objectives:			RI.6.1 SL.6.1 L.6.1 L.6.3 L.6.4 Grade 7	NS.6.2 NS.6.3 NS.6.5 <b>Grade 7</b> NS.7.2 NS.7.3
Students will:  Categorize spending by needs and wants Compare teen and adult spending patterns			RI.7.1 SL.7.1 L.7.1 L.7.3 L.7.4	EE.7.1 EE.7.2
<ul> <li>Determine which categories belong in a budget</li> <li>Relate the need to save money to meet goals</li> <li>Prepare a budget using goals and income</li> </ul>			Grade 8 RI.8.1 SL.8.1 L.8.1 L.8.3 L.8.4	
			Grades 9-10 SL.9-10.1 L.9-10.1 L.9-10.4	



# JA Finance Park

Unit Description	Social Studies Standards	Other Standards	English Language Arts	Math
Unit 5: Simulation and			Grade 6	Grade 6
Debriefing			RI.6.1	RP.6.3b
Students participate in the JA			W.6.1	NS.6.2
Finance Park simulation. They			W.6.4 W.6.9	NS.6.3
put into action all they have				NS.6.5
learned in the classroom by			Grade 7	Grade 7
making important spending			RI.7.1	RP.7.R2.b
decisions and maintaining a			W.7.1	NS.7.2
balanced budget. Following their simulation experience, students			W.7.4	NS.7.3
participate in a reflective			W.7.9	
assessment.			Grade 8	
Objectives			RI.8.1	
Objectives:			W.8.1	
Students will:			W.8.4 W.8.9	
<ul> <li>Create a family budget</li> </ul>			W.8.9	
using hypothetical life			Grades 9-10	
situations			RI.9-10.1	
<ul> <li>Make saving and investment</li> </ul>			W.9-10.4	
decisions  Reflect on their simulation			W.9-10.9	
experience				
experience				



# JA Finance Park PBL

Unit Description	Social Studies Standards	Other Standards Please specify	Common Core ELA
Unit 1: Income			Grades 9-10
Students recognize the fundamental role of income in their personal finances and the factors that affect income and takehome pay. Through Project-Based			RI .9–10.4 W. 9-10. 1,4 SL. 9-10. 1 L.9-10. 1,4
Learning (PBL), students understand how the decisions they make about education and careers have an impact on their potential income and quality of life.			Grades 11-12 RI 11/12.4 W.11/12. 1,4 SL.11/12. 1 L.11/12. 1,4
Objectives:			
Students will:  Tell the difference between abilities, interests, work preferences, and values  Identify career interests and goals as a way to earn future income  Define taxes and explain their purpose and impact on income  Interpret sources of income (salaries and wages, interest, profit for business owners, etc.)  Calculate NMI (net monthly income) income tax (including state income tax), Social Security, and Medicare			
Unit 2: Saving, Investing and Risk Management  Students explore savings and compare investments as part of their overall financial planning. They also examine risk and how insurance may help protect savings from both planned and unplanned events.			Grades 9-10 RI .9-10.1 W. 9-10. 1,4,9 SL. 9-10. 1 L.9-10. 1,4 Grades 11-12
Objectives:			RI .11-12. 1 W.11-12. 1,4,9
Students will:			SL11-12. 1
<ul> <li>Identify the benefits of saving a portion of income for future use</li> <li>Explain short- and long-term saving options</li> <li>Explain some of the advantages and disadvantages of savings options and investment vehicles</li> <li>Assess personal risk and risk management</li> </ul>			L.11-12. 1,4



# JA Finance Park PBL

Unit Description	Social Studies Standards	Other Standards Please specify	Common Core ELA
Unit 3: Debit and Credit			Grades 9-10
Students compare financial institutions and their services; examine the value of credit scores; and interpret the effect of creditworthiness.			SL. 9-10.1,4 L.9-10. 1,4 <b>Grades 11-12</b>
Objectives:			SL11-12.1,4
Students will:			L.11-12.1,4
<ul> <li>Describe the types of financial institutions and the services they provide</li> <li>Explain debit and credit cards and their uses</li> <li>Identify the advantages and disadvantages related to credit and debit cards</li> <li>Give examples of the best ways to build credit</li> <li>Demonstrate why credit scores are important</li> </ul>			
Unit 4: Budget+			Grades 9-10
This unit provides an opportunity for students to set financial goals, experience budgeting, and compare sample budgets before they are confronted with the financial responsibilities of being and adult.  Lessons focus on classifying income and expenses and staying with a plan. In each of the PBL lessons, integration of technology is required. During the final lesson, students explain the value of planning their spending and maintaining a balanced budget.			RI .9–10.1 SL. 9-10.1 L.9-10.1,4 <b>Grades 11-12</b> RI .11-12.1 SL11-12.1 L.11-12.1,4
Objectives:			
<ul> <li>Students will:</li> <li>Categorize spending by needs and wants</li> <li>Determine which categories belong in a budget</li> <li>Distinguish between different kinds of budgets</li> <li>Prepare a budget using goals and income</li> </ul>			



# JA Finance Park PBL

Unit Description	Social Studies Standards	Other Standards Please specify	Common Core ELA
Unit 5: Simulation and Debriefing			<b>Grades 9-10</b> RI .9–10.1,4,8
Students participate in the JA Finance Park simulation. They put into action all they have learned in the classroom by making important spending decisions and maintaining a balanced budget. Students then use the knowledge and			W. 9-10. 1 W. 9-10.4-9 SL. 9-10. 1 SL.9-10.4-6 L.9-10. 1-6
skills gained from the JA Finance Park lessons to create a portfolio and presentation that answer the following driving question: What do I need to do today to accomplish what I want in the future?			Grades 11-12 RI .11-12.1,4,8 W.11-12.1 W. 11-12.4-9 SL.11-12. 1 SL.11-12.4-6
Objectives:			L.11-12. 1-6
Students will:  Create a family budget using hypothetical life situations  Make saving and investment decisions  Demonstrate understanding of the importance of making smart financial decisions now that will last throughout their lifetimes  Articulate thoughts and ideas effectively using oral, written, and nonverbal communication skills in a variety of forms and contexts  Demonstrate originality and creativity  Build confidence, self-esteem, and teamwork skills			



Unit Description	Social Studies Standards	Other Standards Please specify	English Language Arts
Theme 1: Employment and Income			RI.9-10. 1,4
Foundation 1 Career Cluster			W.9-10. 2,4,6,7,8
Students learn about the 16 career clusters and how their own interests and skills can help them determine a career pathway			SL 9-10. 1,2,4,5,6 L 9-10. 1- 6
Objectives:			
Students will:  Examine careers and corresponding career clusters.  Apply interests and skills to specific career clusters.  Research possible careers within a chosen career cluster.  Analyze how interests and skills may relate to a specific career cluster.			RI.11-12. 1,4 W.11-12. 2,4,6,7,8 SL 9-10. 1,2,4,5,6 L 11-12. 1- 6
Theme 1 Foundation 2 Net Income  Students learn the difference between gross pay and net pay and understand the various taxes and other deductions withheld from a paycheck.  Objectives:  Students will:  Identify the difference between gross pay and net pay.  Identify the components on an earnings statement (pay stub) that affect net income.  Calculate net monthly income after removing taxes, benefits, and other deductions.			Grades 9-10 9-10.RV.1 9-10.RV.3.2 9-10.SL.1  Grades 11-12 11-12.RV.1 11-12.RV.3.2 11-12.SL.1



Unit Description	Social Studies Standards	Other Standards	English Language Arts
Theme 2: Employment and Education			RI.9-10. 1,4 SL 9-10. 1,2,4,5,6
The Value of Education			L 9-10. 1- 6
Students learn about the time commitments, costs and benefits of post-secondary education options. Then they compete to find four occupations from the Occupational Outlook Handbook with the highest return on investment.			RI.11-12. 1,4 SL 9-10. 1,2,4,5,6 L 11-12. 1- 6
Objectives:			L 11-12. 1- 0
Students will:  Identify the benefits of postsecondary education, including trade schools and military service.  Identify the income projection for a variety of careers.  Calculate the return on the educational investment for different occupations using the Occupational Outlook Handbook from the Bureau of Labor Statistics.			
Theme 3: Financial Responsibility and Decision Making			RI.9-10. 1,4 W.9-10. 1,4
Financial Decision Making			SL 9-10. 1,2,5
Students learn a process for making decisions and recognize the responsibilities associated with personal financial decisions.			L 9-10. 1- 6
Objectives:			RI.11-12. 1,4
Students will:			W.11-12. 1,4
<ul> <li>Use rational and considered decision-making steps to select financial goals and priorities.</li> <li>Explain how decisions made today can impact the future</li> </ul>			SL 9-10. 1,2,5 L 11-12. 1- 6



Unit Description	Social Studies Standards	Other Standards	English Language Arts
Theme 4: Planning and Money Management			RI.9-10 1,4 SL 9-10 1,2
Next-Level Budgeting			L 9-10 1- 6
Students explore the differences between needs and wants, and then learn about the parts of a budget and the importance of budgeting.			RI.11-12 1,4
Objectives:			SL 9-10 1,2
Students will:			L 11-12 1- 6
<ul> <li>Recognize some of the reasons why people might spend more than they earn.</li> <li>Identify and use parts of a budget.</li> <li>List the long-term effects of overspending.</li> </ul>			
Theme 5: Risk Management and Insurance			RI.9-10 1,4 W.9-10 1,2,4,6,7,8
Insurance			SL 9-10 1,2,4,5
Students analyze the conditions under which it is appropriate for young adults to have life, health, and disability insurance.			L 9-10 1- 6
Objectives:			RI.11-12 1,4
Students will:			W.11-12 2,4,6,7,8
<ul> <li>Recognize strategies for managing risk.</li> </ul>			SL 9-10 1,2,4,5
<ul> <li>List the benefits of having insurance for risk management.</li> <li>Identify conditions under which it is appropriate for young adults to have life, health, and disability insurance.</li> <li>Compare insurance policies.</li> </ul>			L 11-12 1-6



Unit Description	Social Studies Standards	Other Standards	English Language Arts
Theme 6: Investing			RI.9-10 1,4
<b>Investing for the Future</b>			W.9-10 1,8
Students learn about different types of investments and collaborate to build a diversified investment portfolio.			SL 9-10 1,2,5 L 9-10 1- 6
<b>Objectives:</b>			
<ul> <li>Students will:</li> <li>Recognize different investment options.</li> <li>Compare the benefits and risks of various investment options.</li> <li>Create a diversified investment portfolio that maximizes profit</li> </ul>			RI.11-12 1,4 W.11-12 1,8 SL 9-10 1,2,5 L 11-12 1- 6
Theme 7: Simulation and Debrief			RI.9-10 1,4 W.9-10 1,2,4,6,7,8
Students participate in the JA Finance Park simulation then reflect on the activities they participated in during the simulation and engage in an activity to connect their learnings and takeaways from the JA Finance Park simulation to their future career and money management goals.			SL 9-10 1,2,4,5,6 L 9-10 1- 6
Objectives:			W.11-12 1,2,4,6,7,8
Students will:  Identify key learnings from the JA Finance Park simulation. Analyze and apply lessons learned to future career and money management goals.			SL 9-10 1,2,4,5,6 L 11-12 1- 6



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Theme One: Employment and	Income		
Entrepreneurial Strengths and Talents  Students are introduced to entrepreneurial characteristics and how they help in business. They take a self-assessment and create a plan to improve their entrepreneurial skills.	Students will:  Identify the characteristics of a successful entrepreneur.  Examine personal entrepreneurial qualifications and characteristics.  Develop a plan for building entrepreneurial skills.		
Job Loss  Students are introduced to factors that can lead to job loss. They learn which professions are likely to be more affected by specific factors and compare two worker scenarios. Students see how being prepared can help minimize job loss stress and they sketch out a plan to prepare for a possible job loss.	Students will:  Recognize factors that can lead to job loss, including economic downturns (layoffs, natural disasters, foreclosure), globalization, and automation. Develop a plan for preparing for job loss. Identify professional development and job retraining opportunities to help when job loss happens.		
My Work Values and Responsibilities  Students compare two employees to see the importance of soft skills and strong work ethic, and then they learn why work ethic is important to employers. They are challenged to make ethical decisions in the workplace, and they also draft answers to mock interview questions addressing their work ethic.	Students will:  Recognize the importance of having a good work ethic and making good choices, including ethical decisions, in the workplace.  Explain why certain decisions made at work, such as taking excessive sick days, having unexcused absences, or arriving late, have negative consequences.		



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
The IRS W-4 Form  Students learn about the process of withholding money for taxes on their paychecks. They can use a tax estimator to determine how much income to withhold for taxes, discover where their tax dollars are spent, and are introduced to tax exemptions.  Students use the IRS website to locate the W-4 form and answer some specific questions.	Students will:  Explain the purpose of the W-4 form. Examine the employee sections of the W-4 form		
Applying for Financial Aid with FAFSA Students learn how to complete the Free Application for Federal Student Aid (FAFSA) form to apply for financial aid for college.	Education  Students will:  Explain the rationale for completing the FAFSA form.  Identify the resources and information required for the FAFSA form.  Develop an action plan for completing the FAFSA form.		
Career Decisions  Students create a plan based on their interests and talents and learn how to set goals to help them achieve that plan.	Students will:  Use a process to develop a career plan.  Identify career choices that match interests and abilities  Develop a SMART goal to help achieve a chosen career.		



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Grades Count!  Students consider the consequence of grades and other factors and their effects on college options and scholarships.	Students will:  Reflect on their current GPA and course selections in light of key factors that influence college admissions. Calculate a possible GPA based on potential new courses. List the positive steps they can take to be successful with potential new courses		
Interpreting a Financial Aid Award Letter Students learn how to interpret a financial aid award letter and negotiate for more aid	Students will:  Recognize the options available upon receiving a financial aid award letter.  Analyze the parts of a financial aid award letter.  Identify effective strategies for negotiating additional financial aid.		
Paying for Postsecondary Education  Students explore how to pay for postsecondary education, a major financial decision that will impact their finances for years to come.	Students will:  Identify a savings goal and plan. Contrast grants and scholarships with student loans. Explain the responsibilities associated with student loan debt.		



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Theme Three: Financial Res	sponsibility and Decision Ma	king	
Buying Your First Car Students learn to be smart consumers when purchasing a new or used car	Students will:  Compare benefits of buying and leasing a car.  Identify costs associated with buying and owning a car.  Explain benefits of buying new and used cars.  Analyze costs and features of several vehicles to identify the best car for one's needs.		
Cost of Living Students consider the differences in cost of living and median wage in different areas of the United States.	Students will:  Compare cost of living in different states. Discover the different median wage for different states and occupations. Make a four-step plan for the future.		
My Financial Future and Debt  Students learn how to use credit responsibly, why they should keep debt low, and why credit scores matter.	Students will:  Recognize the effects of late or missed payments. Explain the effect of debts on a person's net worth. Distinguish between good use and misuse of credit cards.		



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Philanthropy Students consider the emotional, social, and financial benefits of charitable giving as part of creating a personal financial plan.	Students will:  Explain the difference between philanthropy and charity.  Express how society benefits when others donate money for worthy causes.  Evaluate how philanthropy fits within a personal financial plan.  Clarify how charitable giving may have tax benefits.		



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Planning for Financial Success  Students use critical thinking skills and design to communicate the benefits of financial goal planning.	Students will:  Recognize the steps for financial goal planning.  Identify a financial goal and develop a plan to reach it.		
Sales and Property Taxes  Students determine the impact taxes have on financial decision making.	Students will:  Explain what taxes are used for.  Recognize different types of taxes.  Analyze the impact of taxes on financial decisions, such as buying a car or a home.		
Theme Four: Planning and Mone	y Management		
A World Without Cash  Students learn about cashless spending. They discover the pros and cons of cashless spending, reflect on the impact that apps and credit/debit cards can have on spending and security, and research a payment app.	Students will:  Explore different payment types, and classify the pros and cons of using payment apps.  Identify potential security issues with using payment apps.  Analyze how to use a payment app to manage spending.		
Extracurricular Expenses  Students apply their understanding of budgeting as they explore how to budget for extracurricular activities that are part of many students' high school experiences.	Students will:  Outline a short-term financial goal for how to save for extracurricular expenses. Generate a personal budget to achieve the goal		



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Unexpected Expenses	Students will:		
Students understand the impact of unexpected expenses on their budget and the role of an emergency fund in meeting those expenses.	<ul> <li>Evaluate if an emergency fund should be used for different emergency scenarios.</li> <li>Create an emergency fund savings plan for an emergency.</li> <li>Analyze how saving for an emergency fund can impact a monthly budget.</li> </ul>		
Theme Five: Risk Management an	nd Insurance		
Auto Insurance	Students will:		
Students learn about different types of auto insurance policies and what each cover. They explore the costs of insurance, including premiums and deductibles, and learn strategies for keeping auto insurance costs low.	<ul> <li>Differentiate among the main types of auto insurance coverage.</li> <li>Identify ways to mitigate risk to help keep auto insurance costs down.</li> </ul>		
Mortgages	Students will:		
Students learn the basics about mortgages, including what a mortgage payment consists of and the initial expenses for obtaining a mortgage. They explore different types of mortgages and compare fixed-rate, adjustable-rate, and balloon mortgages.	<ul> <li>Explain the expenses associated with taking out a mortgage.</li> <li>Differentiate among different types of mortgages.</li> </ul>		
Theme 6: Investing			
Purchasing Stocks	Students will:		
Students learn the basics of stock market investing, compare factors that impact the market, read and respond to scenarios about investing, and are introduced to three investing strategies.	<ul> <li>Recognize basic principles of investing in stocks.</li> <li>Identify factors that affect stocks and the stock market.</li> <li>List strategies for smart investing.</li> </ul>		



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
<b>Investing for Retirement</b>	Students will:		
Students learn the importance of starting to save for retirement early, the need to save for retirement consistently throughout one's working life, and the impact of failing to fund one's retirement. It also explores company-sponsored retirement plans, such as 401(k) accounts, and both traditional and Roth individual retirement accounts (IRAs).	<ul> <li>Explain the benefits of funding retirement early.</li> <li>Compare features and benefits of retirement plans, including 401(k)s and IRAs.</li> </ul>		



Extension Activity Description	Common Core English/Language Arts	Common Core Math	NH Social Studies
Unit 1: Income			
1. Kuder Navigator Career Assessment  Students take an online career assessment to learn about their interests, skills, and work values.	L.6.4 L.7.4 L.8.4		
2. Career Choice Research Students access career information online and use the Occupational Outlook Handbook to record their findings on a Career Critique Chart.	RI.6.1 SL.6.1 L.6.4 RI.7.1 SL.7.1 L.7.4 RI.8.1 SL.8.1 L.8.4 RI.9-10.1 SL. 9-10.1 RI.11-12.1		
3. Being an Entrepreneur Students examine entrepreneurial skills and present new business ideas to the class.	SL.6.1 SL.6.4 SL.6.5 SL.7.1 SL.7.4 SL.7.5 SL.8.1 SL.8.4 SL.8.5 SL.9-10.1 SL. 9-10.4 SL. 9-10.5 SL.11-12.1 SL.11-12.5		



Extension Activity Description	Common Core English/Language Arts	Common Core Math	NH Social Studies
4. Starting a Lawn Care Business Students identify a business and figure fixed and variable costs.	SL.6.1 L.6.4 SL.7.1 L.7.4 SL.8.1 L.8.4 SL.9-10.1 L. 9-10.4 SL.11-12.1	6.SP.1 HSS.IC.B.6	
5. STEM Careers Students explore STEM occupations and use creativity and problem solving to make a pencil holder from a single sheet of paper.	SL.6.1 SL.7.1 SL.8.1 SL.9-10.1 SL.11-12.1		
6. Social Security and Medicare Students read a brief history of Social Security and Medicare and review tax tables for income examples.	RI.6.1 RI.7.1 RI.8.1 RI.9-10.1	6.NS.3 7.RP.3	
7. Sales Receipt Analysis Students examine the cost of sales tax for items in their shopping cart.	RI.6.1 RI.7.1 RI.8.1	7.RP.3	
8. How to Complete a 1040-EZ Income Tax Form Students complete an IRS Form 1040-EZ and examine the equity of a progressive tax.	RI.6.1 SL.6.1 RI.7.1 SL.7.1 RI.8.1 SL.8.1 SL. 9-10.1 SL.11-12.1		



Extension Activity Description	Common Core English/Language Arts	Common Core Math	NH Social Studies
Unit 2: Saving, Investing and F	Risk Management		
1. Understanding College Costs and the FAFSA	RI.6.1 W.6.7		
The FAFSA form is used to evaluate a student's (and parents') financial ability to pay for college.	RI.7.1 W.7.7		
Tol. College.	RI.8.1 W.8.7		
	RI.9-10.1		
2. Understanding Stock Quotes Students use the information found in a sample stock quote	RI.6.1 L.6.4		SS:EC:8:6.4 SS:EC:8:6.5
table to analyze a stock portfolio.	RI.7.1 L.7.4		
	RI.8.1 L.8.4		
	RI.9-10.1		
3. Roth IRAs: Teens and Retirement Savings	SL.6.1 L.6.4		SS:EC:8:6.4 SS:EC:8:6.5
With earned income, students can invest and watch their savings grow for retirement.	SL.7.1 L.7.4		
	SL.8.1 L.8.4		
	SL.9-10.1 L. 9-10.4		
	SL.11-12.1 L. 11-12.4		
4. Compound Interest and the Rule of 72	RI.6.1 RI.7.1		SS:EC:8:6.4 SS:EC:8:6.5
Students use an online compound interest calculator to determine the growth of investments with varying interest rates and time horizons.	RI.8.1		



Extension Activity Description	Common Core English/Language Arts	Common Core Math	NH Social Studies
5. Junior Achievement Save, USA "Risk and Insurance" Online Lesson	RI.6.1 L.6.4		SS:EC:12:6.4
This interactive lesson helps students define risk, common insurance terms, and the different	RI.7.1 L.7.4		
types of insurances.	RI.8.1 L.8.4		
Unit 3: Debit and Credit			
1. Checks and Checking Accounts	RI.6.1 L.6.4		SS:EC:8:6.3
Students practice check writing and keep a check register to track their checks, deposits,	RI.7.1 L.7.4		
withdrawals, and automatic electronic payments.	RI.8.1 L.8.4		
2. Installment Debt	RI.6.1 RI.7.1		
Students become aware that an installment debt can be considerably greater than the original purchase price of an item.	RI.8.1		
3. Rent or Home Ownership	RI.6.1 SL.6.1		
Students compare the benefits and responsibilities that come with renting or owning a home.	L.6.4		
with renaing or owning a nome.	RI.7.1 SL.7.1		
	L.7.4		
	RI.8.1 SL.8.1 L.8.4		
	RI.9-10.1 SL. 9-10.1		
	L.9-10.4		
	RI.11-12.1 SL. 11-12.1		
	L.11-12.4		



Extension Activity Description	Common Core English/Language Arts	Common Core Math	NH Social Studies
4. Leasing vs. Buying a Car Students assess the pluses and minuses of leasing or buying a car.	RI.6.1 L.6.4 RI.7.1 L.7.4 RI.8.1 L.8.4		
5. Identity Theft Students learn about steps they can take to help protect their payment cards and personal identity from theft.	RI.6.1 SL.6.1 RI.7.1 SL.7.1 RI.8.1 SL.8.1 RI.9-10.1 SL.9-10.1 SL.11-12.1		
Unit 4: Budget +			
1. Sample Budgets Students practice preparing budgets and making budgeting decisions. They work in teams, pairs, or individually.	RI.6.1 SL.6.1 RI.7.1 SL.7.1 RI.8.1 SL.8.1 SL.9-10.1 SL.11-12.1		
2. Personal Budget  Through discussion and research, students recognize the need for responsible spending and the benefit of budgeting.	RI.6.1 W.6.7 SL.6.1 RI.7.1 W.7.7 SL.7.1 RI.8.1 W.8.7 SL.8.1 SL.9-10.1 SL.11-12.1	7.RP.3	SS:EC:8:6.8



Extension Activity Description	Common Core English/Language Arts	Common Core Math	NH Social Studies
3. Paying for Postsecondary Education  Students see that education after high school is an investment in their future. They explore options to pay for higher education.	RI.6.1 SL.6.1 L.6.4 RI.7.1 SL.7.1 L.7.4 RI.8.1 SL.8.1 L.8.4 SL.9-10.1 SL.11-12.1		

